



## **REQUIREMENTS FOR NEGOTIATIONS**

Once the material consigned to our Coordination has been evaluated and approved, we ask for the following documents to close the deal:

### **INDIVIDUALS:**

- 1.- Quote - *see attached template* -
- 2.- Receipt - *see attached template* -
- 3.- Bank Record Form - *see attached template* -
- 4.- Proof of Registration of the audiovisual work's copyright, issued by the qualified authorities in the country of origin.
- 5.- Photocopy of the grantor's identification document.
- 6.- Proof of enrollment in the Independent National Producers Registry issued by the Ministry of Communication and Information (Applied only to Venezuelans).

### **LEGAL ENTITIES:**

- 1.- Deal Memo, quote, or economic proposal.
- 2.- Bank Record Form - *see attached template* -
- 3.- Proof of Registration of the audiovisual work's copyright, issued by the qualified authorities in the country of origin
- 4.- Incorporation agreement and statutory modifications
- 5.- RIF / NIT or its equivalent, that is, the registration number before the tax authority.
- 6.- Copy of Identification Document or passport of the company's legal representative.

7.- Proof of enrollment in the Independent National Producers Registry issued by the Ministry of Communication and Information (Applied only to Venezuelans)

**\*\* FOR THE ACQUISITION OF NATIONAL PRODUCTIONS:**

1. COMPANIES, COMMERCIAL ASSOCIATIONS, CIVIL SOCIETIES, FOUNDATIONS:

a. IF THE CONTRACTING AMOUNT IS HIGHER THAN 1.100 TAX UNITS:

Labor Solvency

b. IF THE CONTRACTING AMOUNT IS LOWER THAN 1.100 TAX UNITS:

i. Ince solvency (INCE - National Institute of Educational Cooperation)

ii. Social Security solvency.

iii. Housing Policy solvency.

iv. Sworn statement of labor duty fulfillment.

2. COOPERATIVE ASSOCIATIONS:

a. IF THERE ARE NON-ASSOCIATED WORKERS

i. Labor Solvency.

ii. Certification of duty fulfillment issued by Sunacoop.

iii. Sworn statement of labor duty fulfillment.

b. IF THERE ARE NOT NON-ASSOCIATED WORKERS

i. Certification of duty fulfillment issued by Sunacoop.

ii. Sworn statement of labor duty fulfillment.

**INFORMATION FOR NEGOTIATIONS:**

- We do not demand for exclusivity.
- The license begins with the first broadcast of the material.

- Once the commercial invoice is in our hands, the estimated time for payments in dollars will be six (6) months as minimum. For payments in bolivars, the processing time will be sixty (60) working days as minimum.
- We make only one payment. There are no installments.
- We work with our contract, although we will consider making changes to it by joint agreement if the grantor demands it and in case such changes comply with the legal requirements.
- The broadcast is via open television, cable, satellite, overland and Internet; the latter category only includes the signal broadcasting that VIVE TV emits through its website, which does not have the best definition for it to be downloaded. This does not include the rights for Pay TV, Pay per View, Video on Demand, Near Video on Demand, Boats, Planes, Trains and Hotels.
- The contract is effective for Venezuela only.
- The masters should be sent preferably in DV-CAM NTSC, or BETACAM SP NTSC formats.

## **VIVE**

Department of Independent and External Production

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